

This presentation explains rules of proper visualization of tables presenting business data

TABLE CONCEPT OF HICHERT®SUCCESS

Tables are – with good reason – the most popular form of presenting business data.

However, bad table design can be annoying and distracting. Sometimes reading the data becomes an unwanted challenge. This can be done much better by applying some basic design rules from the HICHERT®SUCCESS concept (for details see www.success.hichert.com)

Font, border, number format, alignment, page layout – everything should be chosen carefully to show your data perfectly clear.

Additional graphical elements, such as bar charts and textures, can also help to lead the reader's eye.

In a well designed table, every figure is found quickly and confidently, and no important detail will be missed. The reader stays focused on the meaning of the figures.

Regards,

Markus Wolff and Rolf Hichert

2012-06-07



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Wichtig

Wenn Ihr Browser diese pdf-Datei nicht im Vollbild-Modus anzeigen kann, so müssen Sie sie zunächst auf Ihrem Computer **speichern**.

Nach dem Öffnen der Datei können Sie den **Vollbild-Modus** mit **Ctrl+L** (Windows) oder **Ctrl+Cmd+F** (Mac) starten.

Der Vollbild-Modus ist wichtig, um die vielen kleinen Schritte in dieser Präsentation zu erkennen.



Important

If your browser does not allow to view this pdf file in full screen mode you must **save** the file on your computer first.

After opening the file you turn on **full screen mode** by clicking **Ctrl+L** (Windows) or **Ctrl+Cmd+F** (Mac).

Full screen mode is important to see and understand the many small steps in this presentation.

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
▽ 10	Americas	1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
▷ 1	United States	1,010,268.15 €	1,051,664.96 €	-41,396.81 €	-3.94%
▷ 2	Canada	447,983.74 €	437,579.29 €	10,404.45 €	2.38%
▷ 3	Mexico	77,521.00 €		77,521.00 €	#DIV/0!
▷ 4	Columbia	297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
▷ 5	Argentina	69,658.67 €	63,766.82 €	5,891.85 €	9.24%
▽ 11	Europe	3,177,731.45 €	3,113,743.11 €	63,988.34 €	2.06%
▷ 1	United Kingdom	627,810.75 €	597,254.99 €	30,555.76 €	5.12%
▷ 2	Ireland	-10,879.34 €	43,885.82 €	-54,765.16 €	-124.79%
▷ 11	Germany	1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
▷ 20	Spain	62,801.15 €	59,425.35 €	3,375.80 €	5.68%
▷ 21	Poland	784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
▷ 24	Switzerland	72,700.00 €	69,506.96 €	3,193.04 €	4.59%
▷ 25	Netherlands	21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
▽ 16	Asia-Pacific	1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
▷ 1	China	1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
▷ 22	India	274,774.76 €	211,951.56 €	62,823.20 €	29.64%
▷ 26	Indonesia	82,051.54 €	80,331.57 €	1,719.97 €	2.14%
▽ 17	Rest of World	211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
▷ 1	Turkey	80,592.87 €	79,449.14 €	1,143.73 €	1.44%
▷ 2	South Africa	76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
▷ 4	Israel	78,708.28 €	72,582.67 €	6,125.61 €	8.44%
▷ 12	Tunesia	-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
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Drill-down symbols are useless in the final output. They are removed to avoid distraction.

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		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Res.	Technical names (IDs) have no meaning here. Therefore, they are removed...	6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
10		1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
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These fill colors have no meaning ...



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Serif fonts are hard to read on screens and beamers, due to their low resolution



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...better use a sans serif font instead – Arial works very well.



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Mexico		77,521.00 €		77,521.00 €	#DIV/0!
Columbia		297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
Argentina		69,658.67 €	63,766.82 €	5,891.85 €	9.24%
Europe		3,177,731.45 €	3,113,743.11 €	63,988.34 €	2.06%
United Kingdom		627,810.75 €	597,254.99 €	30,555.76 €	5.12%
Ireland		-10,879.34 €	43,885.82 €	-54,765.16 €	-124.79%
Germany		1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
Spain		62,801.15 €	59,425.35 €	3,375.80 €	5.68%
Poland		784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
Switzerland		72,700.00 €	69,506.96 €	3,193.04 €	4.59%
Netherlands		21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
Asia-Pacific		1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
China		1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
India		274,774.76 €	211,951.56 €	62,823.20 €	29.64%
Indonesia		82,051.54 €	80,331.57 €	1,719.97 €	2.14%
Rest of World		211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
Turkey		80,592.87 €	79,449.14 €	1,143.73 €	1.44%
South Africa		76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
Israel		78,708.28 €	72,582.67 €	6,125.61 €	8.44%
Tunesia		-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
Dubai			28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Bold face should be used for highlighting only



		<u>ACT Res.</u> <u>2012</u>	<u>BUD Res.</u> <u>2012</u>	<u>Dev. BUD</u> <u>2012</u>	<u>Dev. BUD</u> <u>2012</u>
Comp		EUR			%
<u>Total Result</u>		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas		1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
United States		1,010,268.15 €	1,051,664.96 €	-41,396.81 €	-3.94%
Canada		447,983.74 €	437,579.29 €	10,404.45 €	2.38%
Mexico		77,521.00 €		77,521.00 €	#DIV/0!
Columbia		297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
Argentina		69,658.67 €	63,766.82 €	5,891.85 €	9.24%
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Israel		78,708.28 €	72,582.67 €	6,125.61 €	8.44%
Tunesia		-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
Dubai			28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Bold face should be used for highlighting only



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas		1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
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Dubai			28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

The number of different font sizes should be small



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas		1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
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Dubai			28,021.61 €	-28,021.61 €	-100.00%

Selection

Country	10..17
Version	111
Year	2012

The number of different font sizes should be small – here 10pt only.



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
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Dubai			28,021.61 €	-28,021.61 €	-100.00%

Country	10..17
Version	111
Year	2012

Right-align headers
of data columns.



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Right-align headers
of data columns.



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas		1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
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Dubai			28,021.61 €	-28,021.61 €	-100.00%

Selection

Country	10..17
Version	111
Year	2012

Avoid merged cells.



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Comp		EUR			%
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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

...or use the
function "center
across selection"



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
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Dubai			28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

...or stick to the
standard layout...



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
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Mexico		77,521.00 €		77,521.00 €	#DIV/0!
Columbia		297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
Argentina		69,658.67 €	63,766.82 €	5,891.85 €	9.24%
Europe		3,177,731.45 €	3,113,743.11 €	63,988.34 €	2.06%
United Kingdom		627,810.75 €	597,254.99 €	30,555.76 €	5.12%
Ireland		-10,879.34 €	43,885.82 €	-54,765.16 €	-124.79%
Germany		1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
Spain		62,801.15 €	59,425.35 €	3,375.80 €	5.68%
Poland		784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
Switzerland		72,700.00 €	69,506.96 €	3,193.04 €	4.59%
Netherlands		21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
Asia-Pacific		1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
China		1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
India		274,774.76 €	211,951.56 €	62,823.20 €	29.64%
Indonesia		82,051.54 €	80,331.57 €	1,719.97 €	2.14%
Rest of World		211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
Turkey		80,592.87 €	79,449.14 €	1,143.73 €	1.44%
South Africa		76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
Israel		78,708.28 €	72,582.67 €	6,125.61 €	8.44%
Tunesia		-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
Dubai			28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

No borders needed...



	ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp	EUR	EUR	EUR	%
Total Result	6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas	1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
United States	1,010,268.15 €	1,051,664.96 €	-41,396.81 €	-3.94%
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Horizontal lines are useful ...

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Horizontal lines are useful ... but should not be distracting.

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Selection

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Vertical lines are not needed
right-aligned numbers show
column structure very well



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Small gaps in the horizontal lines support the column design.



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The number format should be set to a maximum of four or five digits, including decimal places



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Germany	1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
Spain	62,801.15 €	59,425.35 €	3,375.80 €	5.68%
Poland	784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
Switzerland	72,700.00 €	69,506.96 €	3,193.04 €	4.59%
Netherlands	21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
Asia-Pacific	1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
China	1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
India	274,774.76 €	211,951.56 €	62,823.20 €	29.64%
Indonesia	82,051.54 €	80,331.57 €	1,719.97 €	2.14%
Rest of World	211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
Turkey	80,592.87 €	79,449.14 €	1,143.73 €	1.44%
South Africa	76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
Israel	78,708.28 €	72,582.67 €	6,125.61 €	8.44%
Tunesia	-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
Dubai		28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

The number format should be set to a maximum of four or five digits, including decimal places

To reduce redundancy, the unit should be shown in the header only



Comp	ACT Res. 2012 EUR	BUD Res. 2012 EUR	Dev. BUD 2012 EUR	Dev. BUD 2012 %
Total Result	6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
Americas	1,902,433.40 €	1,854,304.14 €	47,849.26 €	2.58%
United States	1,010,286.15 €	1,051,664.96 €	-41,336.81 €	-3.94%
Canada	447,986.74 €	437,579.29 €	10,404.45 €	2.38%
Mexico	77,521.00 €		77,521.00 €	#DIV/0!
Columbia	297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
Argentina	69,638.67 €	63,766.82 €	5,891.85 €	9.24%
Europe	3,177,731.45 €	3,113,743.11 €	63,988.34 €	2.06%
United Kingdom	627,810.75 €	597,254.99 €	30,555.76 €	5.12%
Ireland	-10,879.34 €	43,885.82 €	-54,765.16 €	-124.79%
Germany	1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
Spain	62,801.15 €	59,425.35 €	3,375.80 €	5.68%
Poland	784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
Switzerland	72,700.00 €	69,506.96 €	3,193.04 €	4.59%
Netherlands	21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
Asia-Pacific	1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
China	1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
India	274,774.76 €	211,951.56 €	62,823.20 €	29.64%
Indonesia	82,051.54 €	80,331.57 €	1,719.97 €	2.14%
Rest of World	211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
Turkey	80,592.87 €	79,449.14 €	1,143.73 €	1.44%
South Africa	76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
Israel	78,708.28 €	72,582.67 €	6,125.61 €	8.44%
Tunesia	-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
Dubai		28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

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Comp	ACT Res. 2012 tEUR	BUD 2012 tEUR	Dev. BUD 2012 tEUR	Dev. BUD 2012 %
Total Result	6.739	6.665	74	1,10%
Americas	1.902	1.855	48	2,58%
United States	1.010	1.052	-41	-3,94%
Canada	448	438	10	2,38%
Mexico	78		78	#DIV/0!
Columbia	297	302	-5	-1,52%
Argentina	70	64	6	9,24%
Europe	3.178	3.114	64	2,06%
United Kingdom	628	597	31	5,12%
Ireland	-11	44	-55	-124,79%
Germany	1.619	1.526	93	6,08%
Spain	63	59	3	5,68%
Poland	785	842	-58	-6,86%
Switzerland	73	70	3	4,59%
Netherlands	22	-25	47	186,78%
Asia-Pacific	1.447	1.425	22	1,54%
China	1.090	1.133	-43	-3,76%
India	275	212	63	29,64%
Indonesia	82	80	2	2,14%
Rest of World	212	272	-60	-22,16%
Turkey	81	79	1	1,44%
South Africa	77	121	-44	-36,49%
Israel	79	73	6	8,44%
Tunesia	-24	-29	5	15,73%
Dubai		28	-28	-100,00%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Decimal places are not necessary here



Comp	ACT Res. 2012 tEUR	BUD Res. 2012 tEUR	Dev. BUD 2012 tEUR	Dev. BUD 2012 %
Total Result	6.739	6.665	74	1,10%
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Ireland	-11	44	-55	-124,79%
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Selection

Country	10..17
Version	111
Year	2012

Decimal places are not necessary here



Comp	ACT Res. 2012 tEUR	BUD Res. 2012 tEUR	Dev. BUD 2012 tEUR	Dev. BUD 2012 %
Total Result	6.739	6.665	74	1%
Americas	1.902	1.855	48	3%
United States	1.010	1.052	-41	-4%
Canada	448	438	10	2%
Mexico	78		78	#DIV/0!
Columbia	297	302	-5	-2%
Argentina	70	64	6	9%
Europe	3.178	3.114	64	2%
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Dubai		28	-28	-100%

CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012



The % sign is kept here to avoid confusion with absolute values

Comp	ACT Res. 2012 tEUR	BUD Res. 2012 tEUR	Dev. BUD 2012 tEUR	D. BUD 2012 %
Total Result	6.739	6.665	74	1%
Americas	1.902	1.855	48	3%
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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Avoid gaps like these. They leave open questions for the reader



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Total Result	6.739	6.665	74	1%
Americas	1.902	1.855	48	3%
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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Differentiate between missing data, zero, and rounded zero
e.g. - , n/a, 0, and 0,0



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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012

Avoid error messages...



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Avoid error messages... rather use a specific symbol for each of these "calculation problems"

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Country	10..17
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Variances (Δ PY, Δ PL) should get signed not only with "-" but also with "+" to avoid confusion with the base values (PY, PL).

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Country	10..17
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Redundant
information should
"step up" to the
table title



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Redundant information should "step up" to the table title

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CO: Mth.Report - Result per Country
Selection

Country	10..17
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Dubai	0	28	-28	-100%



Selection

Country	10..17
Version	111
Year	2012

tEUR

Comp	ACT	BUD	Δ BUD	Δ BUD %
Total Result	6.739	6.665	+74	+1%
Americas	1.902	1.855	+48	+3%
United States	1.010	1.052	-41	-4%
Canada	448	438	+10	+2%
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Columbia	297	302	-5	-2%
Argentina	70	64	+6	+9%
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Graphical elements and symbols can underline data types, such as ACT, BUD, and FC.

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"Result" is not the proper word for the total of regions...



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"World" would fit
much better...



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Note: If we are struggling to find a suitable word for "total", we might have a problem in our data structure...



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Highlight sum rows to structure the table.



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Bold face and thicker lines highlight the different levels



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China	1.090	1.133	-43	-4%
India	275	212	+63	+30%
Indonesia	82	80	+2	+2%
Asia-Pacific	1.447	1.425	+22	+2%
Turkey	81	79	+1	+1%
South Africa	77	121	-44	-36%
Israel	79	73	+6	+8%
Tunesia	-24	-29	+5	+16%
Dubai	0	28	-28	-100%
Rest of World	212	272	-60	-22%
World	6.739	6.665	+74	+1%

The gained space
could be used for
additional information.

Selection

Country	10..17
Version	111
Year	2012

tEUR

	ACT	BUD	Δ BUD	Δ BUD %
United States	1.010	1.052	-41	-4%
Canada	448	438	+10	+2%
Mexico	78	0	+78	∞
Columbia	297	302	-5	-2%
Argentina	70	64	+6	+9%
Americas	1.902	1.855	+48	+3%
United Kingdom	628	597	+31	+5%
Ireland	-11	44	-55	-125%
Germany	1.619	1.526	+93	+6%
Spain	63	59	+3	+6%
Poland	785	842	-58	-7%
Switzerland	73	70	+3	+5%
Netherlands	22	-25	+47	+187%
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Reduce the line height to gain more space

Selection

Country	10..17
Version	111
Year	2012

tEUR

	ACT	BUD	Δ BUD	Δ BUD %
United States	1.010	1.052	-41	-4%
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Selection

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tEUR

Use a standardized layout
for page titles...

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Three to four lines are usually sufficient

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Electronic Inc.

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Electronic Inc.
Profit before tax in tEUR

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- **Measure**, key figure, etc. **with unit**

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Electronic Inc.
Profit before tax
 2012

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- **Time period**, data type, etc.

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Electronic Inc.
Profit before tax in the
 2012

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- Measure, key figure, etc. with unit
- Time period, data type, etc.
- **Additional information**

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Align title and table to a
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Americas	1.616	1.635	+48	+3%
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This table is quite nice
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Netherlands	22	-25	+47	+187%
Europe	3.178	3.114	+64	+2%
China	1.090	1.133	-43	-4%
India	275	212	+63	+30%
Indonesia	82	80	+2	+2%
Asia-Pacific	1.447	1.425	+22	+2%
Turkey	81	79	+1	+1%
South Africa	77	121	-44	-36%
Israel	79	73	+6	+8%
Tunesia	-24	-29	+5	+16%
Dubai	0	28	-28	-100%
Rest of World	212	272	-60	-22%
World	6.739	6.665	+74	+1%

Columns can be made even narrower -- if the number of digits is not greater than here

Electronic Inc.
Profit before tax in tEUR
2012

	AC	BU	ΔBU	ΔBU%
United States	1.010	1.052	-41	-4%
Canada	448	438	+10	+2%
Mexico	78	0	+78	∞
Columbia	297	302	-5	-2%
Argentina	70	64	+6	+9%
Americas	1.902	1.855	+48	+3%
United Kingdom	628	597	+31	+5%
Ireland	-11	44	-55	-125%
Germany	1.619	1.526	+93	+6%
Spain	63	59	+3	+6%
Poland	785	842	-58	-7%
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Now there is plenty of room for adding useful elements.

Electronic Inc.
Profit before tax in tEUR
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CO: Mth.Report - Result per Country

Selection

Country	10..17
Version	111
Year	2012



		ACT Res. 2012	BUD Res. 2012	Dev. BUD 2012	Dev. BUD 2012
Comp		EUR			%
Total Result		6,738,734.78 €	6,665,225.07 €	73,509.71 €	1.10%
▼ 10	Americas	1,902,453.40 €	1,854,604.14 €	47,849.26 €	2.58%
▶ 1	United States	1,010,268.15 €	1,051,664.96 €	-41,396.81 €	-3.94%
▶ 2	Canada	447,983.74 €	437,579.29 €	10,404.45 €	2.38%
▶ 3	Mexico	77,521.00 €		77,521.00 €	#DIV/0!
▶ 4	Columbia	297,021.84 €	301,593.07 €	-4,571.23 €	-1.52%
▶ 5	Argentina	69,658.67 €	63,766.82 €	5,891.85 €	9.24%
▼ 11	Europe	3,177,731.45 €	3,113,743.11 €	63,988.34 €	2.06%
▶ 1	United Kingdom	627,810.75 €	597,254.99 €	30,555.76 €	5.12%
▶ 2	Ireland	-10,879.34 €	43,885.82 €	-54,765.16 €	-124.79%
▶ 11	Germany	1,619,139.28 €	1,526,285.05 €	92,854.23 €	6.08%
▶ 20	Spain	62,801.15 €	59,425.35 €	3,375.80 €	5.68%
▶ 21	Poland	784,520.19 €	842,321.40 €	-57,801.21 €	-6.86%
▶ 24	Switzerland	72,700.00 €	69,506.96 €	3,193.04 €	4.59%
▶ 25	Netherlands	21,639.42 €	-24,936.46 €	46,575.88 €	186.78%
▼ 16	Asia-Pacific	1,446,992.86 €	1,425,083.69 €	21,909.17 €	1.54%
▶ 1	China	1,090,166.56 €	1,132,800.56 €	-42,634.00 €	-3.76%
▶ 22	India	274,774.76 €	211,951.56 €	62,823.20 €	29.64%
▶ 26	Indonesia	82,051.54 €	80,331.57 €	1,719.97 €	2.14%
▼ 17	Rest of World	211,557.07 €	271,794.13 €	-60,237.06 €	-22.16%
▶ 1	Turkey	80,592.87 €	79,449.14 €	1,143.73 €	1.44%
▶ 2	South Africa	76,650.15 €	120,688.34 €	-44,038.19 €	-36.49%
▶ 4	Israel	78,708.28 €	72,582.67 €	6,125.61 €	8.44%
▶ 12	Tunesia	-24,394.23 €	-28,947.63 €	4,553.40 €	15.73%
▶ 13	Dubai		28,021.61 €	-28,021.61 €	-100.00%

CO: Mth.Report - Result per Country

FontSize



Selection

Country	10..17
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