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## Important

If your browser does not allow to view this pdf file in full screen mode you must **save** the file on your computer first.

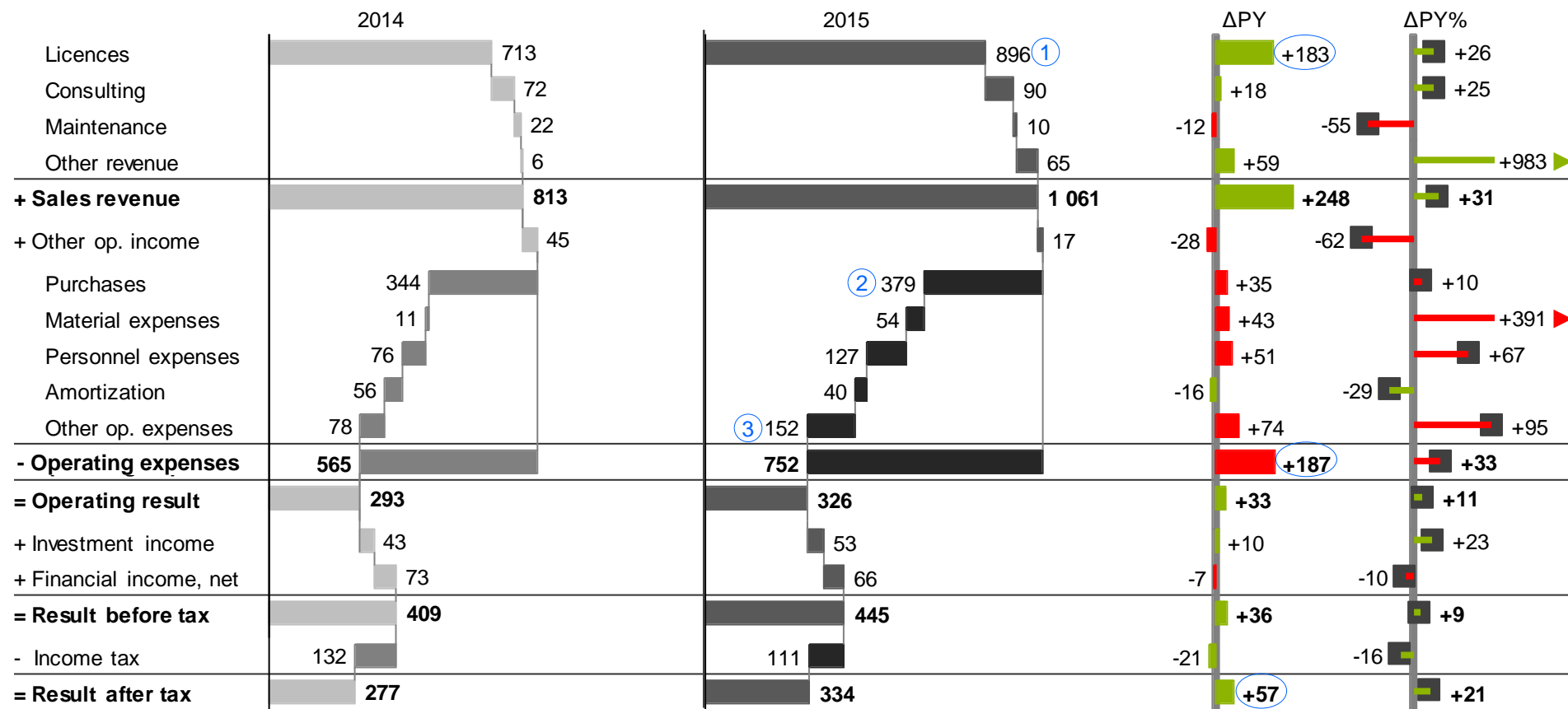
After opening the file you turn on **full screen mode** by clicking **ctrl+L** (Windows) or **ctrl+cmd+F** (Mac).

Full screen mode is important to see and understand small changes between two slides.



Compared to 2014, the higher operating expenses (mEUR +187) were mainly compensated by higher license sales (mEUR +183), leading to a higher result after tax (mEUR +57)

Software and Service Group  
**Profit and loss statement** in mEUR  
 2014, 2015 and ΔPY, ΔPY%



<sup>①</sup> **Licences 2015:** mEUR 896 Lorem ipsum dolor sit amet, consetetur et ea rebum. Quia numeri sunt tantum unum component recte diiudicat.

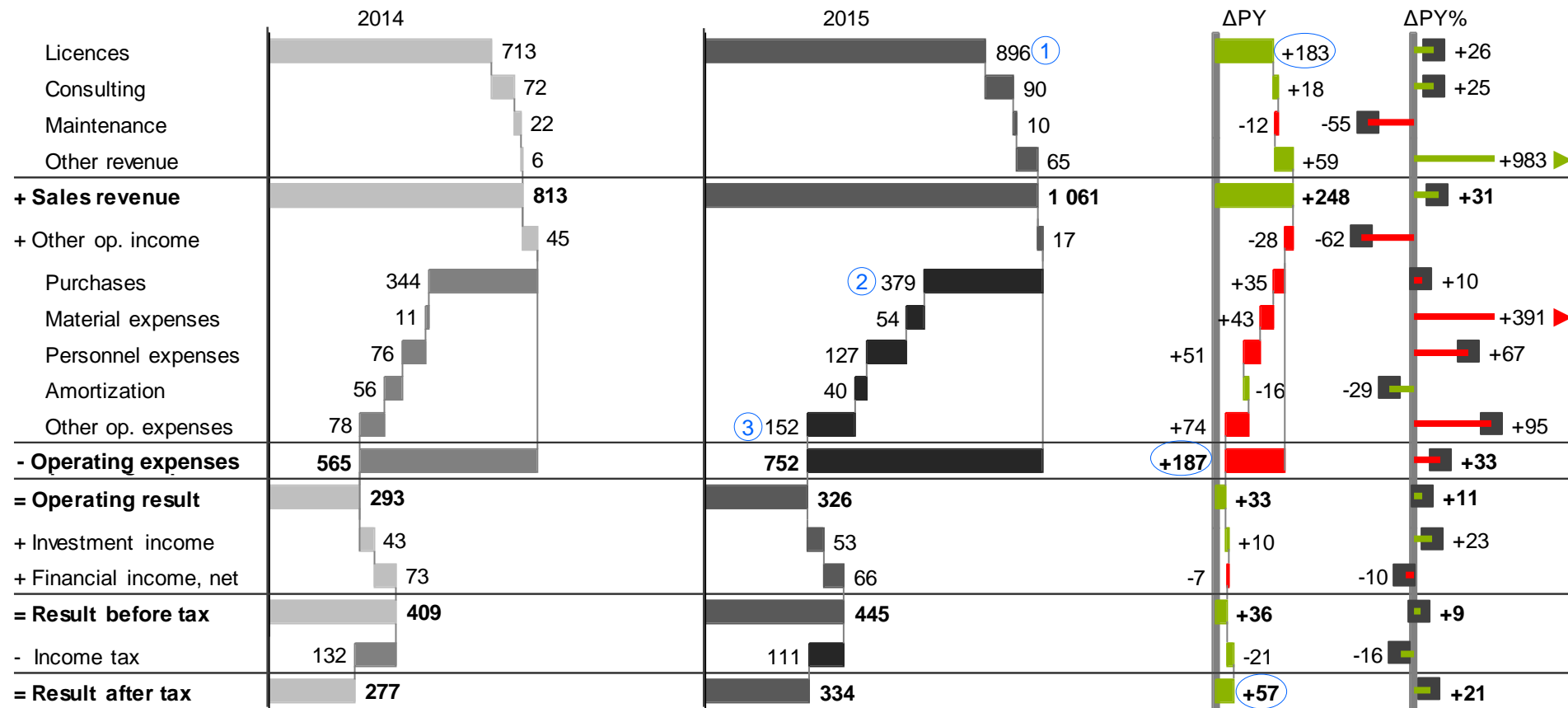
<sup>②</sup> **Purchases 2015:** mEUR 379 clita kasd gubergren, no sea takimata. Nisi quod existimo etiam mutant ensem.

<sup>③</sup> **Other op. expenses 2015:** mEUR 152 ay eirmod tempor invidunt ut uo dolores. Quantumcumque appenditis studio incassum videas.



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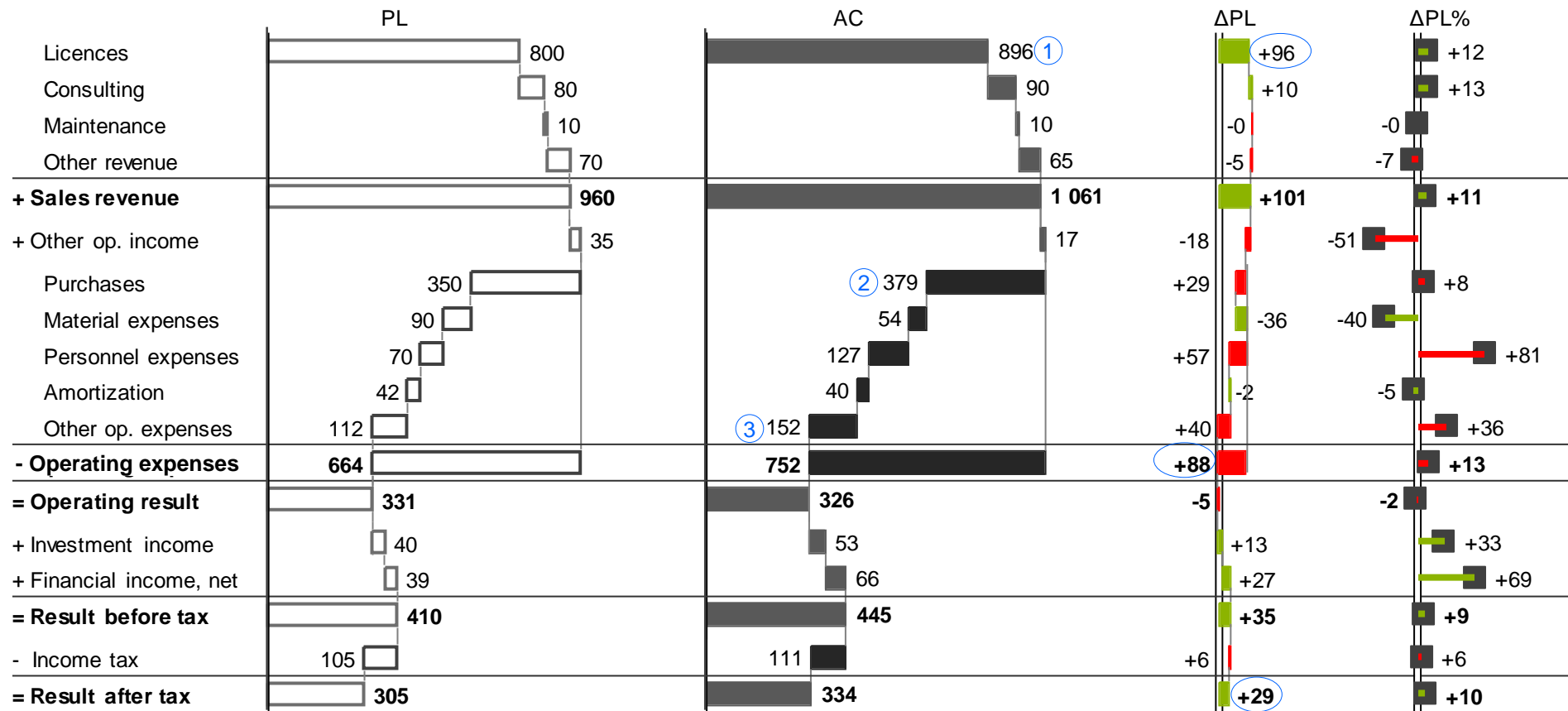
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Compared to the updated plan, the higher operating expenses (mEUR +88) were mainly compensated by higher license sales (mEUR +96), leading to a higher result after tax (mEUR +29)

Software and Service Group  
**Profit and loss statement** in mEUR  
 2015 PL, AC and ΔPL, ΔPL%



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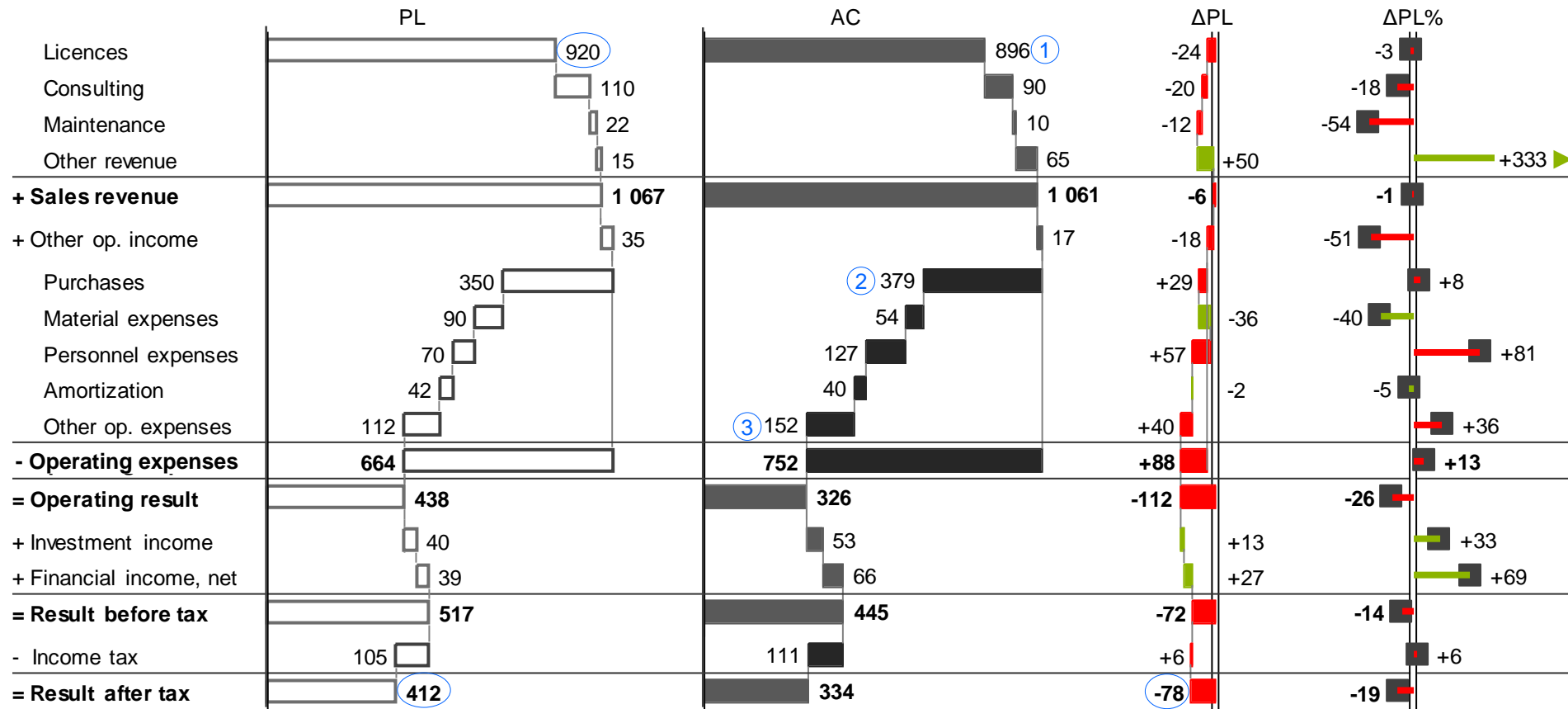
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The original plan with licenses of mEUR 920 would have led to a result after tax of mEUR 412 which would have been a variance ΔPL of mEUR -78

Software and Service Group  
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