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Profit and loss statement in mUSD

2012..2015 PL and AC (FC)



	2012		2013		2014		2015	
	PL	AC	PL	AC	PL	AC	PL	FC
+ Software revenue	467	453	543	265 ^①	273	278	561	560
+ Support revenue	99	87	132	87 ^②	87	90	140	131
+ Consulting revenue	145	121	231	121 ^③	122	128	199	213
= Revenue	711	661	906	473	482	496	900	904
- Cost of sales	282	231	199	122	138	128	221	223
= Gross profit	429	430	707	351	344	368	679	681
- Research and development expenses	79	78	91	78	98	104	123	124
- Selling and general administrative expenses	34	45	41	97	79	102	44	43
+ Other operating income	44	22	45	9	10	11	67	61
- Other operating expenses	88	76	63	11	14	8	89	85
+ Other financial income, net	-55 ^④	12	-6	3	4	5	4	-4
= Income from continuing operations before tax	217	265	551	177	167	170	494	486
- Income tax expenses	59	54	188	23	31	27	35	31
= Income from continuing operations	158	211	363	154	136	143	459	455
+ Income from discontinued operations	16	6	1	6	4	8	72	74
= Net income	174	217	364	160	140	151	531	529 ^⑤

① **Software 2013:** mUSD 265 Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa.

② **Support 2013:** mUSD 87: Satoque penatibus dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum soc iis natoque penatibus et magnis dis parturi.

③ **Consulting 2013:** mUSD Sit amet, consectetur adipiscing elit.

④ **Other financial income 2012:** mUSD -55 penatibus dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor.

⑤ **Net income 2015:** mUSD 529 penatibus dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis nat oque penatibus et magnis dis penatibus dolor sit amet, consectetur adipis cing elit. Aenean commodo ligula eget dolor Aenean.



SoftCons International Inc.
Profit and loss statement in mUSD
 2015 PY, PL, FC

	PY	PL	FC	FC-PY		FC-PL	
+ Software revenue	278	561	560 ^①	+282	+101%	-1	-0%
+ Support revenue	90	140	131 ^②	+41	+46%	-9	-6%
+ Consulting revenue	128	199	213 ^③	+85	+66%	+14	+7%
= Revenue	496	900	904	+408	+82%	+4	+0%
- Cost of sales	128	221	223	+95	+74%	+2	+1%
= Gross profit	368	679	681	+313	+85%	+2	+0%
- Research and development expenses	92	123	124	+32	+35%	+1	+1%
- Selling and general administrative expenses	102	44	43	-59	-58%	-1	-2%
+ Other operating income	11	67	61 ^④	+50	+455%	-6	-9%
- Other operating expenses	8	89	85	+77	+963%	-4	-4%
+ Other financial income, net	5	4	-4	-9	-180%	-8	-200%
= Income from continuing operations before tax	182	494	486	+304	+167%	-8	-2%
- Income tax expenses	27	35	31	+4	+15%	-4	-11%
= Income from continuing operations	155	459	455	+300	+194%	-4	-1%
+ Income from discontinued operations	8	72	74	+66	+825%	+2	+3%
= Net income	163	531	529^⑤	+366	+225%	-2	-0%

① **Software FC:** mUSD 560 Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. elit. Aenean commodo ligula eget

② **Support FC:** mUSD 131 Satoque penatibus dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis parturi.

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- Cost of sales			23	+95	+74%	+2	+1%
= Gross profit			31	+313	+85%	+2	+0%
- Research and development expenses	52	123	124	+32	+35%	+1	+1%
- Selling and general administrative expenses	102	44	43	-59	-58%	-1	-2%
+ Other operating income, net	3	-22	-24 ^④	-27	-900%	-2	+8%
+ Other financial income, net	5	4	-4	-9	-180%	-8	-200%
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= Other operating income
 - Other operating expenses

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