



issued by
BARC

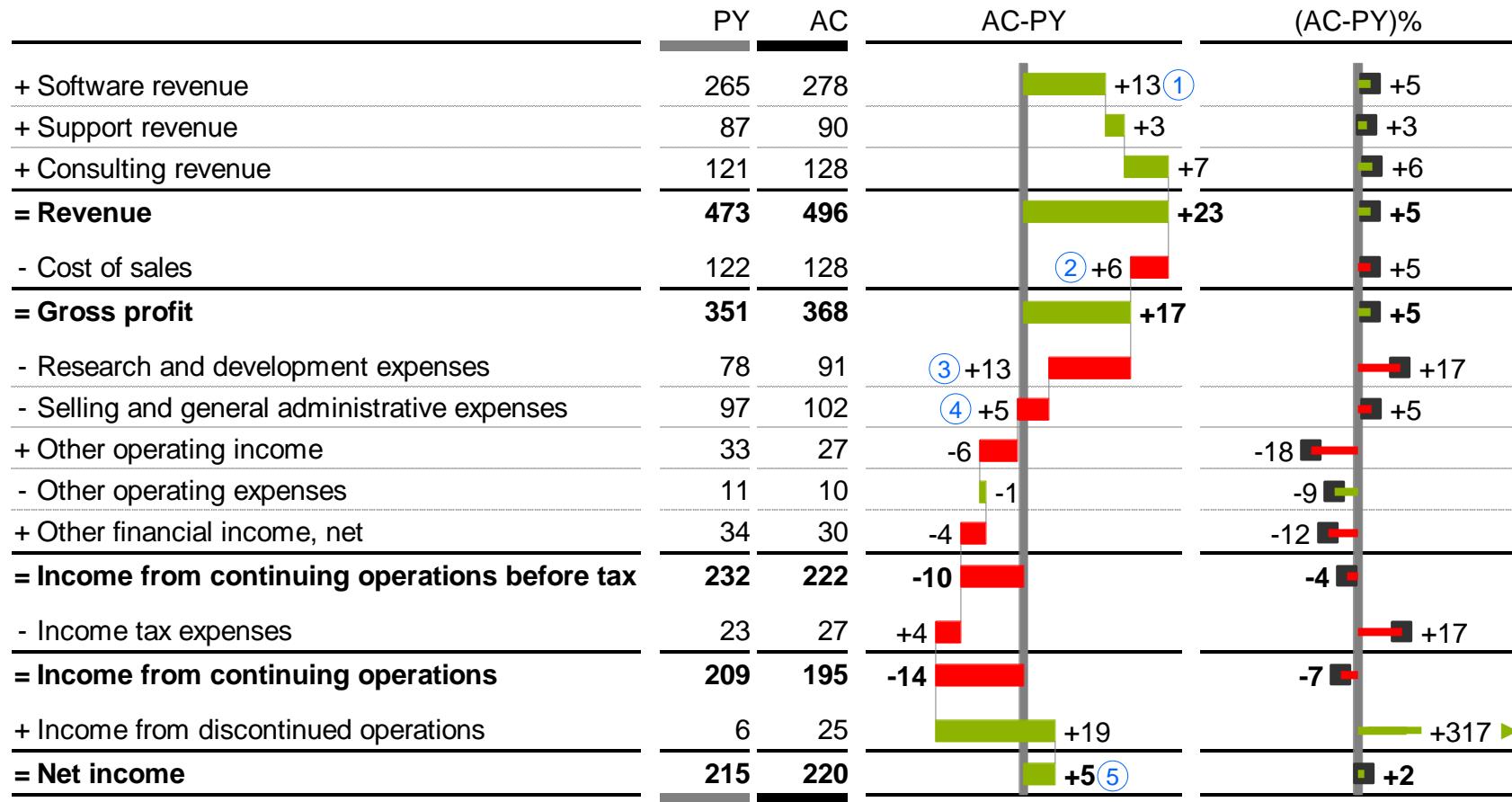


Important

If your browser does not allow to view this pdf file in full screen mode you must **save** the file on your computer first.

After opening the file you turn on **full screen mode** by clicking **ctrl+L** (Windows) or **ctrl+cmd+F** (Mac).

Full screen mode is important to see and understand small changes between two slides.



① **Software:** mUSD +13 Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa.

② **Cost of sales:** mUSD +6 Satoque penatibus dolor sit amet, consectetur adipisciing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis partur.

③ **R&D expenses:** mUSD +13 Sit amet, consectetuer adipisciing elit. eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis penatibus dolor sit amet, consectetur adipisciing elit. Aenean com.

④ **SG&A:** mUSD +5 penatibus dolor sit amet, consectetuer adipisciing elit. Aenean commodo ligula eget dolor.

⑤ **Net income:** mUSD +5 dolor sit amet, consectetuer adipisciing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis penatibus dolor sit amet, consectetur adipisciing elit. Aenean commodo ligula eget dolor Aenean.



	PL	AC	AC-PL	(AC-PL)%
+ Software revenue	273	278	+5	+2
+ Support revenue	87	90	+3	+3
+ Consulting revenue	122	128	+6 ①	+5
= Revenue	482	496	+14	+3
- Cost of sales	104	128	(2)+24	+23
= Gross profit	378	368	-10	-3
- Research and development expenses	98	91	-7 ③	-7
- Selling and general administrative expenses	89	102	(1)+13 ④	+15
+ Other operating income	10	27	+17	+170 ▶
- Other operating expenses	14	10	-4	-29
+ Other financial income, net	28	30	+2	+7
= Income from continuing operations before tax	215	222	+7	+3
- Income tax expenses	31	27	-4	-13
= Income from continuing operations	184	195	+11	+6
+ Income from discontinued operations	20	25	+5	+25
= Net income	204	220	(5)+16	+8

① **Consulting:** mUSD +6 Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. us dolor sit amet, consectetuer adipiscing elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis penatibus dolor sit amet, consectetuer adipiscing elit. Aenean comdolor

② **Cost of sales:** mUSD +24 Satoque penatibus dolor sit amet, conse ctetuer adipisicng elit. Aenean commodo ligula eget dolor.

③ **R&D expenses:** mUSD -7 Sit amet, consectetuer adipisicng

④ **SG&A:** mUSD +13 penatibus dolor sit amet, consectetuer adipisicng elit. Aenean commodo ligula eget dolor. dolor sit amet, consectetuer adipisicng elit. Aenean commodo ligula eget dolor

⑤ **Net income:** mUSD +16 penatibus dolor sit amet, consectetuer adipisicng elit. Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis penatibus dolor sit amet, consectetuer adipisicng elit. Aenean commodo ligula eget dolor Aenean.